

### 2020 SPONSORSHIP AND MARKETING OPPORTUNITIES





# **2020 EVENTS AND DATES**

### **EVERETT HALF**

March 29, 2020 Estimated Registration 1,300 Venue– Port of Everett everetthalf.com



### **EVERGREEN HALF MARATHON AND 5 MILE**

June 14th, 2020 Estimated Registration 1,200 Venue – Centennial Trail, Snohomish, WA evergreenhalf.com

### **TENACIOUS 10**

April 11th, 2020 Estimated Registration2000 Venue– Gas Works Park, Seattle, WA thetenaciousten.com



### **SNOHOMISH RIVER RUN**

October 17th and 18th, 2020 Estimated Registration 2,000 Venue – Downtown Snohomish snohomishriverrun.com

### **SNOHOMISH WOMEN'S RUN**

May 3rd, 2020 Estimated Registration 1,500 Venue – Rotary Park, Everett, WA snohomishwomensrun.com



### **MUKILTEO TURKEY TROT**

November 26th, 2020 Estimated Registration 1,700 Venue – Kamiak High School, Mukilteo, WA mukilteoturkeytrot.com

### **THE ENFORCER 5K**

May 16th, 2020 Estimated Registration 2,000 Venue– Redmond, WA TheEnforcer5K.com

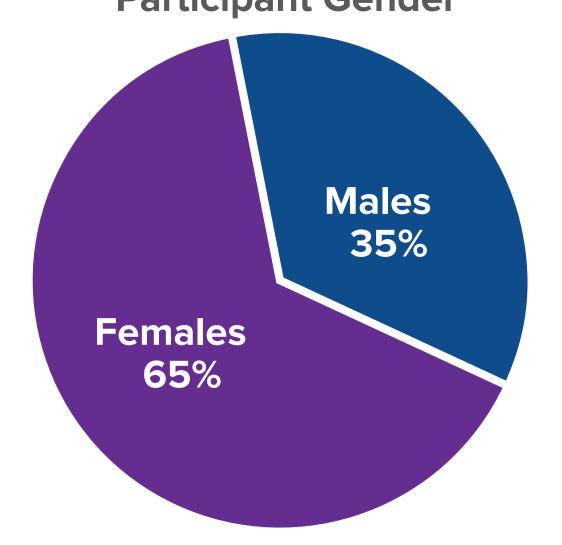


### **12K'S OF CHRISTMAS**

December 13th, 2020 Estimated Registration 2,800 Venue – Marina Park src12ksofchristmas.com



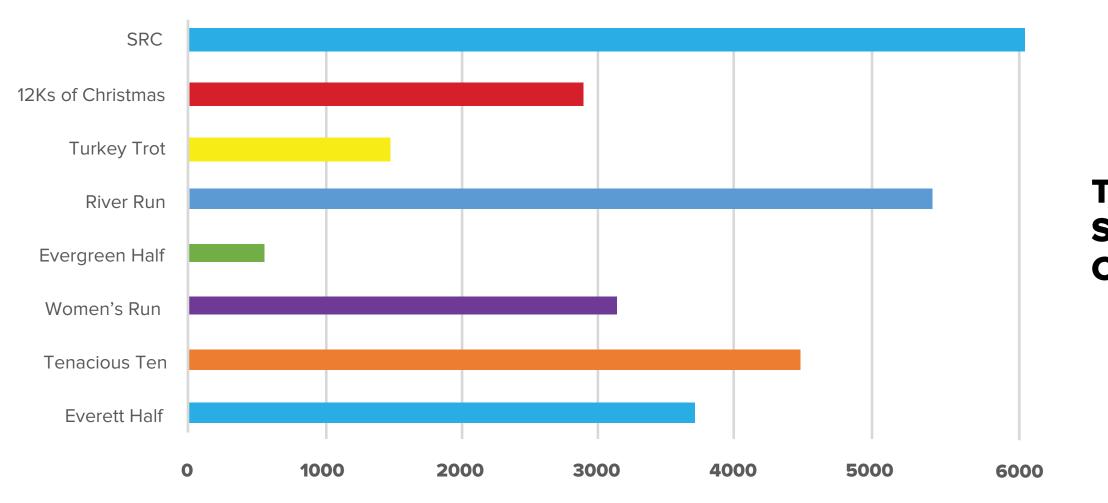
### DEMOGRAPHICS & MARKETING REACH **Participant Gender**



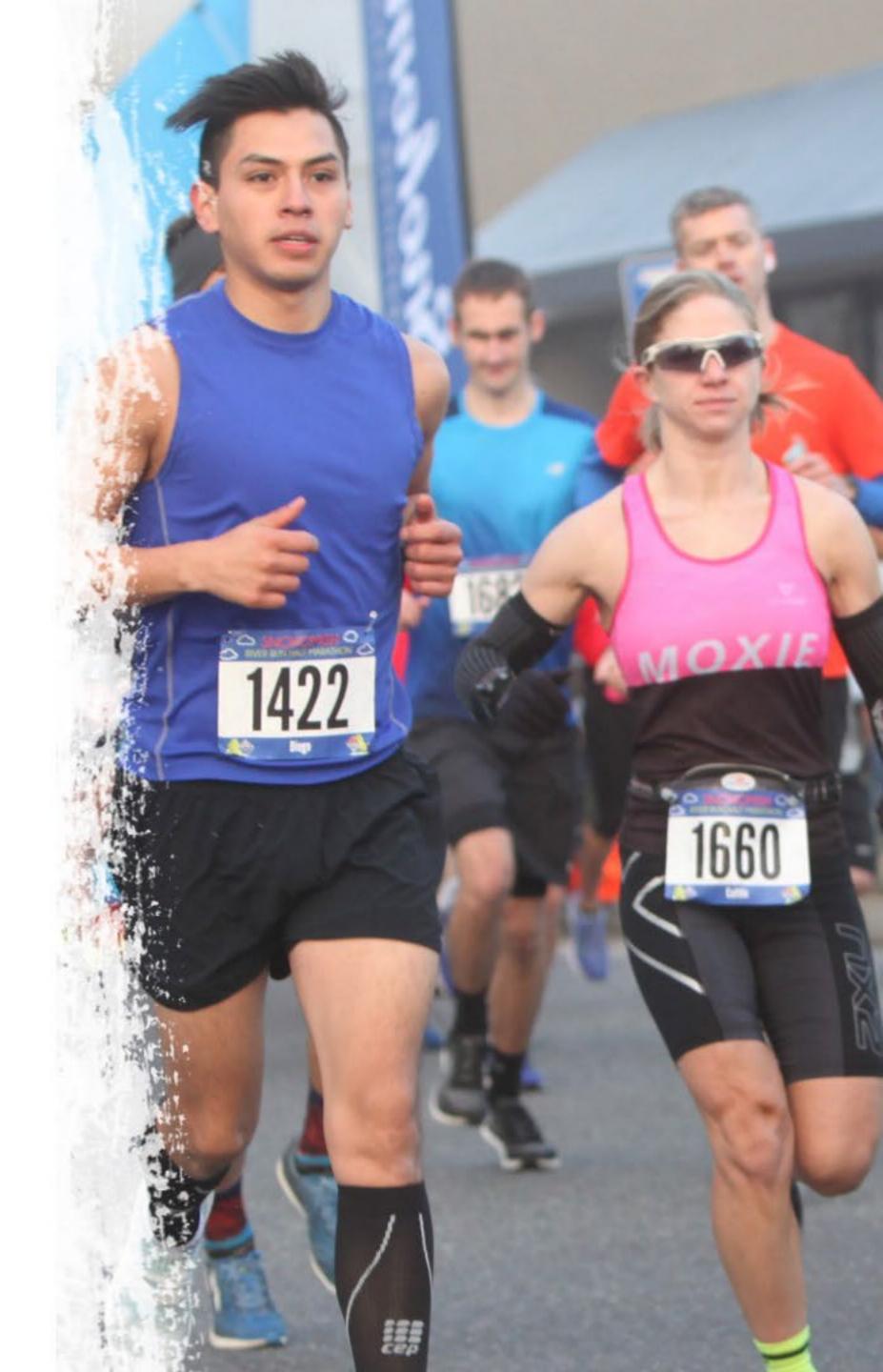
**ESTIMATED TOTAL REGISTRATIONS:** 13,000 TOP REPRESENTED AGE GROUP: 30-40 years old **TOP CITIES REPRESENTED:** Seattle, Everett, Bellevue, Kirkland, and Snohomish

**PARTICIPANTS FROM ALL 50 STATES OPT-IN E-MAIL DATABASE:** 30,000 **AVERAGE OPEN RATE: 20% AVERAGE CLICK RATE:** 5%

### **Facebook Likes Per Race**



#### **TOTAL FACEBOOK LIKES SNOHOMISH RUNNING COMPANY:** 28,523



# **SPONSORSHIP LEVELS**

	EVERETT HALF	TENACIOUS TEN	WOMEN'S RUN	ENFORCER 5K	EVERGREEN HALF	RIVER RUN	TURKEY TROT	12KS OF CHRISTMAS	FULL RACE SERIES
PRESENTING SPONSORSHIP	\$2,500	\$5,000	\$2,500	\$10,000	\$1,500	\$3,500	\$2,500	\$2,500	\$20,000
OFFICIAL HEALTH AND WELLNESS	\$1,200	\$1,800	\$1,200	\$2,000	\$900	\$2,000	\$1,200	\$1,200	\$8,050
GOLD LEVEL	\$600	\$750	\$600	\$1,000	\$400	\$600	\$600	\$600	\$3,605
BOOTH SPONSOR	\$300	\$500	\$300	\$750	\$200	\$300	\$300	\$400	\$2,065
PHOTO SPONSOR	\$500	\$1,500	\$500	\$750	\$400	\$750	\$500	\$500	\$3,780
NUTRITION SPONSOR	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE
ELECTROLYTE SPONSOR	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE
PACKET PICKUP	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE	NEGOTIABLE

\*Does not include the Tenacious Ten



#### **DISCOUNTS AVAILABLE:**

FULL RACE SERIES (7 EVENTS): 30% OFF **4 EVENTS:** 25% OFF **3 EVENTS:** 20% OFF

**CHEER STATION DISOUNT:** 25% OFF Only for Tenacious Ten and River Run. Sponsor a cheer station and get 10 or more volunteers to the cheer station.

**CORPORATE RUNNER PROGRAM: :** 25% OFF If a business gets 15 or more of their employees to run, then they can have a 25% discount. Only Available for Gold Level or below.

**VOLUNTEER DISCOUNT :** 50% OFF Get 15 or more of your employees to volunteer at an event and we will give you a 50% discount on your sponsorship. Only available for Gold Level or below





## PRESENTING OR TITLE SPONSOR

### BUSINESS NAME WILL BE INTEGRATED INTO EVENT NAME

Examples

- Everett Half Presented By ACME Business
- Acme Business Half Marathon

### WILL GET ACCESS TO PARTICIPANT E-MAIL INFORMATION

### FIRST RIGHT OF REFUSAL TO HAVE PACKET PICKUP AT THEIR BUSINESS LOCATION

- This is where participants will be able to pick up their timing chip, race shirt and packet the day prior to the event.
- If Presenting Sponsor would like to do it at their business, it will not be an additional charge.

#### **NO COMPETING BRANDS OR BUSINESSES**

#### 2 FEATURED E-MAILS TO 20,000 PERSON DIGITAL MARKETING LIST

#### **10 FREE RACE ENTRIES**

LOGO INTEGRATED ONTO WEBPAGE AND FACEBOOK HEADER PHOTOS

**3 FEATURED SPONSOR FACEBOOK POSTS ON EVENT PAGE** 

**10 X 20 BOOTH SPACE AT FINISH LINE AREA** 

FIRST BUSINESS MENTIONED IN VIRTUAL SWAG BAG

MOST PROMINENTLY PLACED LOGO ON ALL EVENT E-MAILS.

MOST PROMINENTLY PLACED LOGO ON ALL RACE SHIRTS



# OFFICIAL HEALTH AND WELLNESS SPONSOR

NO COMPETING BUSINESSES WITHOUT PERMISSION	LOGO
1 FEATURED DIGITAL MARKETING E-MAILS	WILL S
3 FEATURED FACEBOOK AND SOCIAL MEDIA POST	5 FREE
10 X 20 BOOTH AT FINISH LINE	2ND R
2ND MOST PROMINENTLY PLACED LOGO ON • RACE SHIRT	SPONS
LOGO ON WEBSITE	ABILIT

**ON ALL EVENT E-MAIL AND DIGITAL MARKETING** 

SHARE AT MINIMUM 2 BLOG POSTS WRITTEN BY SPONSOR

**E ENTRIES** 

RIGHT OF REFUSAL BEHIND TITLE OR PRESENTING

ISOR FOR PACKET PICKUP (AS LONG AS LOCATION MAKES SENSE FOR PARTICIPANTS)

TY TO LEAD PRE-RACE STRETCHING, WARM UP OR YOGA FOR PARTICIPANTS







### GOLD LEVEL SPONSOR

- LOGO ON BACK OF RACE SHIRT
- 10 X 10 BOOTH AT FINISH LINE
- LOGO ON ALL EVENT E-MAILS
- **1 FEATURED SPONSOR E-MAIL**
- 2 FEATURED SPONSOR FACEBOOK POSTS
- **2 FREE ENTRIES**
- CAN ADVERTISE IN VIRTUAL SWAG BAG
- LOGO ON EVENT WEBSITE
- BOOTH AT PACKET PICKUP WHEN AVAILABLE
- NO COMPETING BRANDS OR BUSINESSES

### BOOTH SPONSORSHIP

10 X 10 BOOTH @ FINISH LINE BOOTH @ PPU WHEN AVAILABLE CAN ADVERTISE IN VIRTUAL SWAG BAG LOGO ON EVENT WEBSITE



# PHOTO SPONSOR

LOGO PLACED ON ALL PARTICIPANT PHOTOS

AVERAGE 500 PHOTO DOWNLOADS PER EVENT WITH OVER 1,000 DOWNLOADS AT TENACIOUS TEN.





## PACKET PICKUP

OCCURS EITHER ONE OR TWO DAYS PRIOR TO THE EVENT. THIS IS WHERE PARTICIPANTS COME TO PICK UP THEIR RACE PACKETS, PROMOTIONAL ITEMS, AND RACE SHIRTS PRIOR TO THE EVENT.

IT WILL DRIVE 1,000 TO 2,800 PEOPLE TO YOUR BUSINESS LOCATION IN EITHER ONE OR TWO DAYS.

### CONTACT INFORMATION

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